

HOW PRICING WORKS

The more pieces, the lower the per-item price. Same idea for every style — each one has its own pricing sheet.

The 3 things that drive price

- **Your total order quantity** sets your per-item price on each style.
- **The garment itself** — a heavyweight hoodie costs more than a basic tee.
- **The decoration** — included in our pricing is printing on up to **2 locations** OR embroidery on **1 small location**. More than that is an add-on.

Example pricing sheet

One garment style at increasing quantities. (Numbers shown are illustrative — your actual sheet will reflect the exact garment.)

1 – 5 pieces	\$25.00 ea
6 – 20 pieces	\$22.47 ea
21 – 40 pieces	\$20.97 ea
41 – 60 pieces	\$19.47 ea
61 – 100 pieces	\$18.47 ea
101 – 250 pieces	\$16.63 ea
251 – 500 pieces	\$14.97 ea
501 – 1,000	\$13.47 ea
1,001 – 1,500	\$12.50 ea

IMPORTANT

Total order quantity sets the tier — so 50 tees + 50 hoodies puts **both** styles at the 101+ tier, not the 41–60 tier each.